

DATA SHEET

Sage WinForecast Professional

Sage WinForecast Professional has been designed to eliminate the time-consuming task of producing spreadsheets to create financial models and having to modify them as business assumptions change.

Using Sage WinForecast Professional, it can take just 30 minutes to complete your first forecast and instantly view a variety of reports including integrated Profit and Loss, Cash Flow, Funds Flow and Balance Sheet forecasts.

Sage WinForecast Professional allows you to create forecasts for your business that can either be as detailed or as high level as you need as well as allowing you to consider the future of your business from as many angles as you can imagine. For example "What if the costs of raw materials increase by 10%?" or "Can I afford to increase my advertising spend?"

Sage WinForecast Professional

KEY FEATURES AND BENEFITS

Error-free forecasting

Many spreadsheets contain errors. WinForecast Professional uses full double-entry rigour in its calculations to give you complete confidence in the accuracy of your forecasts.

Financial planning

Re-forecasting based on actual results is so quick that budgeting and financial planning becomes a year-round exercise.

Professional features

Designed with accountants in mind. Includes a wealth of features to help you produce forecasts in the format you need.

Customisable

Print report data for months, quarters, years or a mixture. Add your own formulas such as gross profit or percentage. Rename headings to fit your business. Customise and save your reports.

Detailed, comprehensive and fast

Produce integrated Profit and Loss, Balance Sheet and Cash Flow forecasts up to 10 times faster than with a spreadsheet.

Hot Links

You can 'hot link' your forecast to an unlimited amount of sources: spreadsheets, database files, Sage Line 50, as well as other WinForecast Professional forecasts. Change the data in the link and your forecast is automatically updated.

Multiple currencies

Enter sales and costs in their own currency. Consolidate foreign subsidiaries.

Graphs

Create a wide variety of graphs and pie charts with up to 14 records per graph, in 2-D or 3-D, in full colour or black and white.

Integrated report set

Raw data for each business activity is entered on easy-to-use screens and is used to generate all of the reports.

"What If?" scenarios

Perform sensitivity analysis by record, sub-heading or forecast section.

Full double entry rigour

Sage Forecasting makes sure that when you enter one value that all associated accounts such as Debtors, Creditors, the Bank account and GST are updated. The values within your forecast will always balance and you no longer have to worry about reconciling your accounts.

Easily Understood

Sage WinForecast Forecasting has been constructed in such a way that you don't need any prior knowledge or experience of forecasting. You can start creating your forecasts as soon as you load the program.

Active Drilldown

Just double-click on any figure in any report to analyse it in more detail. Double-click again to update your data on its data entry screen.

Save Time

Sage WinForecast Forecasting automatically imports your accounting data, creating forecasts in a fraction of the time it currently takes. Because the information is imported direct from your accounting package you can be sure that it's accurate.

Taxation

GST, Corporation Tax and PAYE can considerably affect your cash flow and net profit. They are also complex areas to understand. Sage Forecasting will automatically calculate these values for you and work out when they will affect your cash flow.

Comprehensive

Produce all of the reports you need to create a complete financial forecast for your business, including cash flow, profit and loss and balance sheet. You can forecast your sales revenue, wages costs, direct costs, overheads and all balance sheet items including fixed assets, debtors, creditors and bank accounts. The forecast extends for three years allowing you to easily create a forecast in the format required by your bank.

Product Overview

Product Feature	Standard	Consolidated
Error-free forecasting	✓	✓
Financial planning	✓	✓
Customisable	✓	✓
Detailed, comprehensive and fast	✓	✓
Multiple currencies	✓	✓
Hot Links - Spreadsheets	✓	✓
Integrates with Sage Line 50	✓	✓
Integrated report set	✓	✓
Graphs	✓	✓
Active Drilldown	✓	✓
"What If?" scenarios	✓	✓
Full double entry rigour	✓	✓
Taxation - GST	✓	✓
Comprehensive reports	✓	✓
Seasonal Profiles	✓	✓
Actuals and Variance Reports	✓	✓
Multi-Year Forecasts	✓	✓
Departments/Profit Centres in P and L	5	Unlimited
Unlimited Forecasts	✓	✓
Wages	✓	✓
Stock	✓	✓
Fixed Asset	✓	✓
Grants	✓	✓
Export reports	✓	✓
Combine multiple forecasts		✓
Elimination Reports		✓
Inter-company -Eliminations		✓
Multiple Users*	✓	✓

*Additional Charges Apply

SAGE WINFORECAST PROFESSIONAL - OPTIONAL FEATURES

CONSOLIDATION OPTION:

Combine forecasts from a number of companies in profit centres (in different currencies if required), with a wide range of inter-company eliminations available.

SAGE LINE 50 DATALINK:

Automatically transfers actual accounting data from Sage Line 50 into Sage WinForecast Professional, thereby enabling you to produce Variance Reports and to re-forecast based on actual results to date. In addition, pre-existing forecasts can be 'back linked' to your accounts before the data is automatically transferred. Minor adjustment of forecast records to match the general ledger structure may be required.

REPORT GENERATOR:

The Report Generator option is an add-in for Microsoft Word 2003 which enables you to create documents, such as business plans, which incorporate data, graphs and reports from a Sage WinForecast Professional forecast. The document is automatically updated if the data in the attached forecast changes.

SYSTEM REQUIREMENTS

Minimum Specification

A PC with a 900 MHz processor or higher. Windows 2000, Me, XP or 2003 or higher. At least 64 MB of memory, for larger forecasts 128 MB may be needed. A hard disk with at least 50 MB of free space after Windows has been installed. A super VGA monitor supported by Windows and a printer with a minimum of 8MB of memory.

Recommended Specification

A PC with a 1200 MHz Pentium processor or higher Windows 2000, Me, XP or 2003 or higher. At least 256 MB of memory, for larger forecasts 512 MB may be needed. A hard disk with at least 50 MB of free space after Windows has been installed. A super VGA monitor supported by Windows and a printer with a minimum of 8MB of memory.

SAGE WINFORECAST INTEGRATES WITH:

Sage Line 50, Excel.

For further information on any Sage accounting or business solutions, contact: